

Nutrition single product

| Product Name | BP price (JPY) | QV | CV | Autoship Price (JPY) | Autoship QV | Autoship CV |
|-------------------------|----------------|----|----|----------------------|-------------|-------------|
| Sunrise (30 pouch) | 7,600 | 30 | 30 | 7,200 | 36 | 30 |
| Sunset (90 capsule) | 6,500 | 25 | 25 | 6,200 | 30 | 25 |
| Nitro FX 56ml | 8,700 | 50 | 50 | 8,300 | 60 | 50 |
| Nitro Xtreme 56ml | 9,800 | 55 | 55 | 9,300 | 66 | 55 |
| Nitro Powder (30 pouch) | 6,200 | 25 | 25 | 5,900 | 30 | 25 |
| HL5 citrus (30 pouch) | 7,600 | 30 | 28 | 7,200 | 36 | 28 |

Nutrition Regular pack

| Product Name | Product Composition | BP price (JPY) | QV | CV | Autoship Price (JPY) | Autoship QV | Autoship CV |
|---------------------------------|---|----------------|-----|-----|----------------------|-------------|-------------|
| Nitro Powder (30 pouch) x 2 Box | Nitro Powder (2) | 12,100 | 50 | 50 | 11,500 | 60 | 50 |
| Nitro Powder (30 pouch) x 4 Box | Nitro Powder (4) | 22,900 | 100 | 100 | 21,800 | 120 | 100 |
| Triangle Pack | Sunrise (1), Sunset (1), Nitro FX 56ml (1) | 20,000 | 100 | 100 | 19,000 | 120 | 100 |
| Xtreme Pack | Sunrise (1), Sunset (1), Nitro Xtreme 56ml (1) | 21,000 | 105 | 105 | 20,000 | 126 | 105 |
| Square Pack | Sunrise (1), Sunset (1), Nitro FX 56ml (1), Nitro Xtreme 56ml (1) | 25,300 | 130 | 130 | 24,000 | 156 | 130 |
| W Triangle Pack | Sunrise (2), Sunset (2), Nitro FX 56ml (2) | 37,900 | 200 | 200 | 36,000 | 240 | 200 |

| | | | | | | | |
|------------------------|---|--------|-----|-----|--------|-----|-----|
| XW Triangle Pack | Sunrise (2), Sunset (2), Nitro Xtreme 56ml (2) | 39,900 | 210 | 210 | 37,900 | 252 | 210 |
| HL5 (30 pouch) x 2 Box | HL5 (2) | 14,500 | 60 | 56 | 13,800 | 72 | 56 |
| 7-Day Pack set | 7-Day Pack (Sunrise x 7 pouch, Sunset (3 capsule) x 7 pouch, Nitro Powder x 7 pouch) (4) | 10,100 | 20 | 20 | - | - | - |

Skin care single product

| Product Name | BP price (JPY) | QV | CV | Autoship Price (JPY) | Autoship QV | Autoship CV |
|---|----------------|----|----|----------------------|-------------|-------------|
| Kyani Glow Daily Exfoliating Cleanser (120ml) | 4,300 | 20 | 18 | 4,100 | 24 | 18 |
| Kyani Glow Balanced Dual Toner (150ml) | 5,500 | 27 | 25 | 5,200 | 32 | 25 |
| Kyani Glow Double Capsule Serum (50ml) | 9,400 | 55 | 50 | 8,900 | 66 | 50 |
| Kyani Glow Cream (50ml) | 7,700 | 44 | 41 | 7,300 | 53 | 41 |
| Kyani Glow Eye Concentrate (30ml) | 8,000 | 46 | 42 | 7,600 | 55 | 42 |
| Kyani Glow Mask (100ml) | 4,000 | 22 | 18 | 3,800 | 26 | 18 |
| Kyani Glow The Cushion (14g x2) | 5,700 | 32 | 27 | 5,400 | 38 | 27 |

Skin care Regular pack

| Product Name | Product Composition | BP price (JPY) | QV | CV | Autoship Price (JPY) | Autoship QV | Autoship CV |
|-------------------------------------|---|----------------|-----|-----|----------------------|-------------|-------------|
| Kyani Glow 3-Piece Skin Care Set | Toner (1), Serum (1), Cream (1) | 20,400 | 120 | 110 | 19,300 | 144 | 110 |
| Kyani Glow 6-Piece Skin Care Set | Cleanser (1), Mask (1), Toner (1), Serum (1), Eye Concentrate (1), Cream (1) | 33,000 | 190 | 160 | 31,300 | 228 | 160 |

Sale aid & Potato Pack

| Product Name | BP price (JPY) | QV | CV | Autoship Price (JPY) | Autoship QV | Autoship CV |
|---------------------------|----------------|-----|-----|----------------------|-------------|-------------|
| Potato Pack (5 servings) | 2,800 | 20 | 10 | 2,800 | 20 | 10 |
| Potato Pack (45 servings) | 22,500 | 200 | 100 | 22,500 | 200 | 100 |
| Sponsoring Set | 500 | - | - | - | - | - |
| Kyani Product Guide | 200 | - | - | - | - | - |
| Kyani Pro 2 (1 month) | 2,300 | - | - | - | - | - |
| Kyani Pro 2 (6 month) | 10,200 | - | - | - | - | - |
| Kyani Pro 2 (12 month) | 14,800 | - | - | - | - | - |

Starter pack

| Product Name | Product Composition | BP price (JPY) | QV | CV | SV | PSB (JPY) |
|-----------------------|---|----------------|-------|-----|-----|-----------|
| Welcome Kit | BP Agreement Procedure Completion Notification Form, Contract Document, Policies & Procedures, Kyani Product Guide, | 3,000 | - | - | - | - |
| Wellness Basic Pack A | Welcome Kit (1), Sunrise (1), Sunset (1), Nitro FX 56ml (1), | 21,500 | 120 | 40 | 20 | 2,000 |
| Wellness Basic Pack B | Welcome Kit (1), Sunrise (1), Sunset (1), Nitro Xtreme 56ml (1), | 22,500 | 120 | 40 | 20 | 2,000 |
| Combination Pack | Welcome Kit (1), Sunrise (1), Sunset (1), Nitro FX 56ml (1), Nitro Xtreme 56ml (1), Nitro Powder (1), HL5 (2), | 48,000 | 350 | 100 | 50 | 5,000 |
| Nitro Family Pack | Welcome Kit (1), Sunrise (3), Sunset (3), Nitro FX 56ml (3), | 62,500 | 500 | 140 | 70 | 7,000 |
| Xtreme Family Pack | Welcome Kit (1), Sunrise (3), Sunset (3), Nitro Xtreme 56ml (3), | 64,500 | 500 | 140 | 70 | 7,000 |
| Nitro Business Pack | Welcome Kit (1), Sunrise (6), Sunset (6), Nitro FX 56ml (6), | 113,500 | 750 | 350 | 115 | 11,000 |
| Xtreme Business Pack | Welcome Kit (1), Sunrise (6), Sunset (6), Nitro Xtreme 56ml (6), | 116,500 | 750 | 350 | 115 | 11,000 |
| Business Start Pack | Welcome Kit (1), Sunrise (6), Sunset (6), Nitro FX 56ml (3), Nitro Xtreme 56ml (3), Nitro Powder (3), HL5 (3), 7-Day Pack (1), | 150,800 | 1,000 | 350 | 150 | 15,000 |
| Glow Basic Pack | Welcome Kit (1), Cleanser (1), Toner (1), Serum (1), Cream (1), | 26,500 | 140 | 50 | 25 | 2,500 |
| Glow Complete Pack | Welcome Kit (1), Cleanser (1), Mask (1), Toner (1), Serum (1), Eye Concentrate (1), Cream (1), Cushion (1) | 41,500 | 220 | 80 | 40 | 4,000 |
| Glow Business Pack | Welcome Kit (1), Cleanser (3), Mask (3), Toner (3), Serum (3), Eye Concentrate (3), Cream (3), Cushion (3) | 113,500 | 750 | 350 | 115 | 11,000 |